Statistics - Marin County - SFR & Condo	3/27/15	4/3/15	4/10/15	4/17/15
Number of ACTIVE Listings within All Marin Cities	349	315	334	359
Number of CONTINGENT/PENDING Listings within All Marin Cities	303	316	342	344
Number of SOLD Listings within All Marin Cities - YTD	459	530	576	637
Average DOM All Marin Cities	100	105	94	88
% In Contract	46.47%	50.08%	50.59%	48.93%
Number of ACTIVE Listings within 13 Marin Cities*	290	261	278	296
Number of CONTINGENT/PENDING Listings within 13 Marin Cities*	268	271	292	296
Number of SOLD Listings within 13 Marin Cities* - YTD	389	456	499	548
Average DOM 13 Marin Cities*	99	106	93	85
% In Contract	48.03%	50.94%	51.23%	50.00%

13 Marin Cities: Belvedere, Corte Madera, Fairfax, Greenbrae, Kentfield, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, & Tiburon

All data deemed reliable, but not guaranteed and may contain errors and omissions.

Statistics - Marin County (13 Cities) - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	61	54	56	68
Active (LAST year)	93	103	114	95
% of Change	**-34.41%**	**-47.57%**	**-50.88%**	**-28.42%**
Active Price per Sq. Ft.	$327	$390	$286	$356
Contingent/Pending	111	111	117	115
% In Contract	**64.53%**	**67.27%**	**67.63%**	**62.84%**
Sold (THIS year)	149	168	184	197
Sold (LAST year)	182	199	221	250
% of Change (Sold)	**-18.13%**	**-15.58%**	**-16.74%**	**-21.20%**
Sold Price per Sq. Ft. (THIS year)	$279	$356	$360	$359
Sold Price per Sq. Ft. (LAST year)	$394	$413	$415	$417
% of Change (Sq. Ft.)	**-29.15%**	**-13.71%**	**-13.17%**	**-13.83%**
$1M - $1.499M				
Active (THIS year)	61	55	62	58
Active (LAST year)	39	43	44	40
% of Change	**56.41%**	**27.91%**	**40.91%**	**45.00%**
Active Price per Sq. Ft.	$477	$543	$533	$503
Contingent/Pending	41	50	55	62
% In Contract	**40.20%**	**47.62%**	**47.01%**	**51.67%**
Sold (THIS year)	72	81	89	101
Sold (LAST year)	86	103	115	126
% of Change (Sold)	**-16.28%**	**-21.36%**	**-22.61%**	**-19.84%**
Sold Price per Sq. Ft. (THIS year)	$502	$500	$508	$565
Sold Price per Sq. Ft. (LAST year)	$573	$579	$581	$581
% of Change (Sq. Ft.)	**-12.41%**	**-13.51%**	**-12.46%**	**-2.74%**
$1.5M - $2M				
Active (THIS year)	34	28	29	33
Active (LAST year)	28	31	33	32
% of Change	**21.43%**	**-9.68%**	**-12.12%**	**3.13%**
Active Price per Sq. Ft.	$485	$441	$442	$495
Contingent/Pending	17	22	27	27
% In Contract	**100.74%**	**100.62%**	**100.46%**	**100.10%**
Sold (THIS year)	43	47	50	56
Sold (LAST year)	29	36	45	49
% of Change (Sold)	**48.28%**	**30.56%**	**11.11%**	**14.29%**
Sold Price per Sq. Ft. (THIS year)	$570	$567	$572	$571
Sold Price per Sq. Ft. (LAST year)	$623	$616	$638	$638
% of Change (Sq. Ft.)	**-8.41%**	**-7.94%**	**-10.43%**	**-10.47%**
$2M - $4M				
Active (THIS year)	51	47	55	57
Active (LAST year)	55	56	60	58
% of Change	**-7.27%**	**-16.07%**	**-8.33%**	**-1.72%**
Active Price per Sq. Ft.	$654	$739	$713	$697
Contingent/Pending	32	33	36	41
% In Contract	**38.55%**	**41.25%**	**39.56%**	**41.84%**
Sold (THIS year)	45	56	62	70
Sold (LAST year)	48	57	63	67
% of Change (Sold)	**-6.25%**	**-1.75%**	**-1.59%**	**4.48%**
Sold Price per Sq. Ft. (THIS year)	$668	$726	$731	$738
Sold Price per Sq. Ft. (LAST year)	$664	$672	$675	$674
% of Change (Sq. Ft.)	**0.52%**	**8.03%**	**8.20%**	**9.55%**

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Statistics - Marin County (13 Cities) - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$4M+				
Active (THIS year)	42	36	38	38
Active (LAST year)	46	50	51	48
% of Change	**-8.70%**	**-28.00%**	**-25.49%**	**-20.83%**
Active Price per Sq. Ft.	$574	$577	$599	$583
Contingent/Pending	13	10	9	7
% In Contract	**23.64%**	**21.74%**	**19.15%**	**15.56%**
Sold (THIS year)	8	11	13	14
Sold (LAST year)	12	13	14	16
% of Change (Sold)	**-33.33%**	**-15.38%**	**-7.14%**	**-12.50%**
Sold Price per Sq. Ft. (THIS year)	$447	$456	$439	$439
Sold Price per Sq. Ft. (LAST year)	$410	$410	$425	$515
% of Change (Sq. Ft.)	**8.98%**	**11.06%**	**3.40%**	**-14.68%**

Statistics - Marin County (13 Cities) - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	75	69	67	75
Active (LAST year)	73	77	86	79
% of Change	**2.74%**	**-10.39%**	**-22.09%**	**-5.06%**
Active Price per Sq. Ft.	$398	$349	$350	$318
Contingent/Pending	71	67	75	71
% In Contract	**48.63%**	**49.26%**	**52.82%**	**48.63%**
Sold (THIS year)	115	140	151	166
Sold (LAST year)	103	113	124	140
% of Change (Sold)	**11.65%**	**23.89%**	**21.77%**	**18.57%**
Sold Price per Sq. Ft. (THIS year)	$398	$405	$405	$403
Sold Price per Sq. Ft. (LAST year)	$283	$282	$284	$310
% of Change (Sq. Ft.)	**40.49%**	**43.85%**	**42.83%**	**30.04%**

TOTAL SFR & CONDO - Marin County (13 Cities)	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**290**	**261**	**278**	**296**
Contingents/Pendings	**268**	**271**	**292**	**296**
Solds	**389**	**456**	**499**	**548**
Average DOM	**99**	**106**	**93**	**85**
% In Contract	**48.03%**	**50.94%**	**51.23%**	**50.00%**

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Statistics - Belvedere - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$1M - $1.499M				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	1	1	1
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	0	0	0	0
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$0
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1.5M - $2M				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	0	0	1
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	2	2	2	2
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$867	$867	$867	$867
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$2M - $4M				
Active (THIS year)	1	1	3	2
Active (LAST year)	5	7	8	6
% of Change	**-80.00%**	**-85.71%**	**-62.50%**	**-66.67%**
Active Price per Sq. Ft.	$1,021	$1,021	$1,149	$1,213
Contingent/Pending	2	0	0	1
% In Contract	**66.67%**	**0.00%**	**0.00%**	**33.33%**
Sold (THIS year)	3	5	5	5
Sold (LAST year)	7	9	9	9
% of Change (Sold)	**-57.14%**	**-44.44%**	**-44.44%**	**-44.44%**
Sold Price per Sq. Ft. (THIS year)	$1,181	$1,212	$1,212	$1,212
Sold Price per Sq. Ft. (LAST year)	$921	$940	$940	$940
% of Change (Sq. Ft.)	**28.23%**	**28.94%**	**28.94%**	**28.94%**
$4M+				
Active (THIS year)	15	14	13	13
Active (LAST year)	13	16	16	16
% of Change	**15.38%**	**-12.50%**	**-18.75%**	**-18.75%**
Active Price per Sq. Ft.	$1,806	$1,859	$1,859	$1,859
Contingent/Pending	3	2	3	2
% In Contract	**16.67%**	**12.50%**	**18.75%**	**13.33%**
Sold (THIS year)	2	3	3	4
Sold (LAST year)	3	3	3	3
% of Change (Sold)	**-33.33%**	**0.00%**	**0.00%**	**33.33%**
Sold Price per Sq. Ft. (THIS year)	$1,135	$1,328	$1,328	$1,328
Sold Price per Sq. Ft. (LAST year)	$1,554	$1,554	$1,554	$1,554
% of Change (Sq. Ft.)	**-26.96%**	**-14.54%**	**-14.54%**	**-14.54%**

All data deemed reliable, but not guaranteed and may contain errors and omissions.

TOTAL SFR - Belvedere	3/27/15	4/3/15	4/10/15	4/17/15
Actives	16	15	16	15
Contingents/Pendings	5	2	3	3
Solds	5	8	8	9
Average DOM	520	558	404	436
% In Contract	23.81%	11.76%	15.79%	16.67%

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Statistics - Corte Madera - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	1	0	0	1
Active (LAST year)	2	3	4	1
% of Change	**-50.00%**	**-100.00%**	**-100.00%**	**0.00%**
Active Price per Sq. Ft.	$695	$0	$0	$558
Contingent/Pending	4	3	3	2
% In Contract	**80.00%**	**0.00%**	**0.00%**	**66.67%**
Sold (THIS year)	6	8	8	8
Sold (LAST year)	4	4	5	5
% of Change (Sold)	**50.00%**	**100.00%**	**60.00%**	**60.00%**
Sold Price per Sq. Ft. (THIS year)	**$658**	**$643**	**$643**	**$643**
Sold Price per Sq. Ft. (LAST year)	**$536**	**$536**	**$536**	**$536**
% of Change (Sq. Ft.)	**22.76%**	**19.96%**	**19.96%**	**19.96%**
$1M - $1.499M				
Active (THIS year)	0	1	1	1
Active (LAST year)	2	1	1	1
% of Change	**-100.00%**	**0.00%**	**0.00%**	**0.00%**
Active Price per Sq. Ft.	$0	$803	$689	$608
Contingent/Pending	1	1	2	3
% In Contract	**0.00%**	**50.00%**	**66.67%**	**75.00%**
Sold (THIS year)	6	6	6	7
Sold (LAST year)	7	8	8	9
% of Change (Sold)	**-14.29%**	**-25.00%**	**-25.00%**	**-22.22%**
Sold Price per Sq. Ft. (THIS year)	$752	$752	$752	$737
Sold Price per Sq. Ft. (LAST year)	$595	$593	$593	$605
% of Change (Sq. Ft.)	**26.39%**	**26.81%**	**26.81%**	**21.82%**
$1.5M - $2M				
Active (THIS year)	1	1	0	2
Active (LAST year)	0	0	2	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$592	$592	$0	$565
Contingent/Pending	0	0	1	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	5	5	5	5
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**400.00%**	**400.00%**	**400.00%**	**400.00%**
Sold Price per Sq. Ft. (THIS year)	$647	$647	$647	$647
Sold Price per Sq. Ft. (LAST year)	$655	$655	$655	$655
% of Change (Sq. Ft.)	**-1.22%**	**-1.22%**	**-1.22%**	**-1.22%**
$2M - $4M				
Active (THIS year)	3	3	2	3
Active (LAST year)	0	0	0	1
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**200.00%**
Active Price per Sq. Ft.	$800	$800	$766	$699
Contingent/Pending	1	1	2	2
% In Contract	**25.00%**	**25.00%**	**50.00%**	**40.00%**
Sold (THIS year)	1	1	1	1
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$820	$820	$820	$820
Sold Price per Sq. Ft. (LAST year)	$375	$375	$375	$375
% of Change (Sq. Ft.)	**118.67%**	**118.67%**	**118.67%**	**118.67%**

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Statistics - Corte Madera - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	2	3	2	3
Active (LAST year)	2	2	2	1
% of Change	**0.00%**	**50.00%**	**0.00%**	**200.00%**
Active Price per Sq. Ft.	$521	$502	$458	$450
Contingent/Pending	4	2	2	2
% In Contract	**66.67%**	**40.00%**	**50.00%**	**40.00%**
Sold (THIS year)	6	8	9	10
Sold (LAST year)	3	4	5	6
% of Change (Sold)	**100.00%**	**100.00%**	**80.00%**	**66.67%**
Sold Price per Sq. Ft. (THIS year)	$490	$506	$504	$504
Sold Price per Sq. Ft. (LAST year)	$490	$469	$469	$466
% of Change (Sq. Ft.)	**0.00%**	**7.89%**	**7.46%**	**8.15%**

TOTAL SFR & CONDO - Corte Madera	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**7**	**8**	**5**	**10**
Contingents/Pendings	**10**	**7**	**10**	**9**
Solds	**24**	**28**	**29**	**31**
Average DOM	**22**	**25**	**27**	**19**
% In Contract	**58.82%**	**46.67%**	**66.67%**	**47.37%**

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Statistics - Fairfax - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	4	4	7	8
Active (LAST year)	11	11	9	10
% of Change	**-63.64%**	**-63.64%**	**-22.22%**	**-20.00%**
Active Price per Sq. Ft.	$609	$552	$545	$515
Contingent/Pending	3	5	6	7
% In Contract	**42.86%**	**55.56%**	**46.15%**	**46.67%**
Sold (THIS year)	5	5	6	7
Sold (LAST year)	8	11	11	12
% of Change (Sold)	**-37.50%**	**-54.55%**	**-45.45%**	**-41.67%**
Sold Price per Sq. Ft. (THIS year)	$478	$478	$489	$482
Sold Price per Sq. Ft. (LAST year)	$459	$449	$449	$440
% of Change (Sq. Ft.)	**4.14%**	**6.46%**	**8.91%**	**9.55%**
$1M - $1.499M				
Active (THIS year)	2	2	1	1
Active (LAST year)	3	2	2	1
% of Change	**-33.33%**	**0.00%**	**-50.00%**	**0.00%**
Active Price per Sq. Ft.	$393	$382	$466	$466
Contingent/Pending	0	0	2	2
% In Contract	**0.00%**	**0.00%**	**66.67%**	**66.67%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	5	5	5	5
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$470	$470	$470	$470
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1.5M - $2M				
Active (THIS year)	2	2	1	2
Active (LAST year)	0	0	0	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$543	$543	$543	$543
Contingent/Pending	0	0	1	0
% In Contract	**0.00%**	**0.00%**	**50.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	0	0	0	0
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$0
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**

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Statistics - Fairfax - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	2	1	0	0
Active (LAST year)	0	0	1	3
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$423	$394	$0	$0
Contingent/Pending	3	2	3	3
% In Contract	**60.00%**	**66.67%**	**0.00%**	**0.00%**
Sold (THIS year)	4	5	5	5
Sold (LAST year)	0	0	0	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**400.00%**
Sold Price per Sq. Ft. (THIS year)	$436	$413	$413	$413
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$354
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**16.67%**

TOTAL SFR & CONDO - Fairfax	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**10**	**9**	**9**	**11**
Contingents/Pendings	**6**	**7**	**12**	**12**
Solds	**9**	**10**	**11**	**12**
Average DOM	**25**	**31**	**30**	**31**
% In Contract	**37.50%**	**43.75%**	**57.14%**	**52.17%**

All data deemed reliable, but not guaranteed and may contain errors and omissions.

Statistics - Greenbrae - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	0	0	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$352	$352	$352	$352
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1M - $1.499M				
Active (THIS year)	1	3	4	4
Active (LAST year)	5	4	3	2
% of Change	**-80.00%**	**-25.00%**	**33.33%**	**100.00%**
Active Price per Sq. Ft.	$654	$587	$609	$617
Contingent/Pending	1	0	0	1
% In Contract	**50.00%**	**0.00%**	**0.00%**	**20.00%**
Sold (THIS year)	1	2	2	2
Sold (LAST year)	5	7	7	8
% of Change (Sold)	**-80.00%**	**-71.43%**	**-71.43%**	**-75.00%**
Sold Price per Sq. Ft. (THIS year)	$869	$874	$874	$874
Sold Price per Sq. Ft. (LAST year)	$536	$564	$564	$566
% of Change (Sq. Ft.)	**62.13%**	**54.96%**	**54.96%**	**54.42%**
$1.5M - $2M				
Active (THIS year)	0	0	1	0
Active (LAST year)	0	0	1	0
% of Change	**-100.00%**	**-100.00%**	**0.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$775	$0
Contingent/Pending	1	1	1	2
% In Contract	**0.00%**	**0.00%**	**50.00%**	**0.00%**
Sold (THIS year)	4	4	4	4
Sold (LAST year)	2	2	3	3
% of Change (Sold)	**100.00%**	**100.00%**	**33.33%**	**33.33%**
Sold Price per Sq. Ft. (THIS year)	$709	$709	$709	$709
Sold Price per Sq. Ft. (LAST year)	$577	$577	$650	$650
% of Change (Sq. Ft.)	**22.88%**	**22.88%**	**9.08%**	**9.08%**

All data deemed reliable, but not guaranteed and may contain errors and omissions.

$2M - $4M				
Active (THIS year)	2	1	0	0
Active (LAST year)	1	1	1	0
% of Change	**100.00%**	**0.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$751	$813	$0	$0
Contingent/Pending	0	2	3	3
% In Contract	**0.00%**	**66.67%**	**0.00%**	**0.00%**
Sold (THIS year)	1	1	1	1
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$665	$665	$665	$665
Sold Price per Sq. Ft. (LAST year)	$917	$917	$917	$917
% of Change (Sq. Ft.)	**-27.48%**	**-27.48%**	**-27.48%**	**-27.48%**

Statistics - Greenbrae - CONDO	**3/27/15**	**4/3/15**	**4/10/15**	**4/17/15**
ALL				
Active (THIS year)	3	0	1	0
Active (LAST year)	1	3	2	2
% of Change	**200.00%**	**-100.00%**	**-50.00%**	**-100.00%**
Active Price per Sq. Ft.	$470	$0	$460	$0
Contingent/Pending	6	8	6	6
% In Contract	**66.67%**	**0.00%**	**85.71%**	**0.00%**
Sold (THIS year)	6	7	9	10
Sold (LAST year)	6	6	7	7
% of Change (Sold)	**0.00%**	**16.67%**	**28.57%**	**42.86%**
Sold Price per Sq. Ft. (THIS year)	$451	$468	$475	$477
Sold Price per Sq. Ft. (LAST year)	$411	$411	$427	$427
% of Change (Sq. Ft.)	**9.73%**	**13.87%**	**11.24%**	**11.71%**

TOTAL SFR & CONDO - Greenbrae	**3/27/15**	**4/3/15**	**4/10/15**	**4/17/15**
Actives	**6**	**4**	**6**	**4**
Contingents/Pendings	**8**	**11**	**10**	**12**
Solds	**12**	**14**	**16**	**17**
Average DOM	**37**	**43**	**32**	**50**
% In Contract	**57.14%**	**73.33%**	**62.50%**	**75.00%**

All data deemed reliable, but not guaranteed and may contain errors and omissions.

Statistics - Kentfield - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	0	0	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$385	$385	$385	$385
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1M - $1.499M				
Active (THIS year)	2	1	2	4
Active (LAST year)	0	1	2	2
% of Change	**-100.00%**	**0.00%**	**0.00%**	**100.00%**
Active Price per Sq. Ft.	$749	$726	$675	$646
Contingent/Pending	1	2	2	2
% In Contract	**33.33%**	**66.67%**	**50.00%**	**33.33%**
Sold (THIS year)	1	1	1	1
Sold (LAST year)	1	2	2	2
% of Change (Sold)	**0.00%**	**-50.00%**	**-50.00%**	**-50.00%**
Sold Price per Sq. Ft. (THIS year)	$711	$711	$711	$711
Sold Price per Sq. Ft. (LAST year)	$528	$574	$574	$574
% of Change (Sq. Ft.)	**34.66%**	**23.87%**	**23.87%**	**23.87%**
$1.5M - $2M				
Active (THIS year)	1	0	1	2
Active (LAST year)	4	2	1	1
% of Change	**-75.00%**	**-100.00%**	**0.00%**	**100.00%**
Active Price per Sq. Ft.	$600	$0	$634	$766
Contingent/Pending	1	1	1	2
% In Contract	**50.00%**	**0.00%**	**50.00%**	**50.00%**
Sold (THIS year)	6	7	7	7
Sold (LAST year)	3	3	4	4
% of Change (Sold)	**100.00%**	**133.33%**	**75.00%**	**75.00%**
Sold Price per Sq. Ft. (THIS year)	$791	$791	$791	$791
Sold Price per Sq. Ft. (LAST year)	$840	$840	$787	$787
% of Change (Sq. Ft.)	**-5.83%**	**-5.83%**	**0.51%**	**0.51%**
$2M - $4M				
Active (THIS year)	6	4	6	8
Active (LAST year)	4	3	4	5
% of Change	**50.00%**	**33.33%**	**50.00%**	**60.00%**
Active Price per Sq. Ft.	$879	$873	$847	$868
Contingent/Pending	1	2	3	4
% In Contract	**14.29%**	**33.33%**	**33.33%**	**33.33%**
Sold (THIS year)	8	8	8	9
Sold (LAST year)	3	3	4	4
% of Change (Sold)	**166.67%**	**166.67%**	**100.00%**	**125.00%**
Sold Price per Sq. Ft. (THIS year)	$809	$809	$809	$804
Sold Price per Sq. Ft. (LAST year)	$951	$951	$909	$909
% of Change (Sq. Ft.)	**-14.93%**	**-14.93%**	**-11.00%**	**-11.55%**

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Statistics - Kentfield - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$4M+				
Active (THIS year)	3	3	4	4
Active (LAST year)	5	4	6	6
% of Change	**-40.00%**	**-25.00%**	**-33.33%**	**-33.33%**
Active Price per Sq. Ft.	$980	$980	$1,011	$758
Contingent/Pending	1	0	0	0
% In Contract	**25.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	1	2	2	2
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**0.00%**	**100.00%**	**100.00%**	**100.00%**
Sold Price per Sq. Ft. (THIS year)	$1,080	$1,143	$1,143	$1,143
Sold Price per Sq. Ft. (LAST year)	$1,034	$1,034	$1,034	$1,034
% of Change (Sq. Ft.)	**4.45%**	**10.54%**	**10.54%**	**10.54%**

TOTAL SFR - Kentfield	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**12**	**8**	**13**	**18**
Contingents/Pendings	**4**	**5**	**6**	**8**
Solds	**16**	**18**	**18**	**19**
Average DOM	**65**	**101**	**62**	**49**
% In Contract	**25.00%**	**38.46%**	**31.58%**	**30.77%**

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Statistics - Larkspur - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	2	2	2	1
Active (LAST year)	1	2	1	0
% of Change	**100.00%**	**0.00%**	**100.00%**	**-100.00%**
Active Price per Sq. Ft.	$819	$819	$819	$574
Contingent/Pending	1	0	0	1
% In Contract	**33.33%**	**0.00%**	**0.00%**	**50.00%**
Sold (THIS year)	0	1	1	1
Sold (LAST year)	0	0	0	0
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$1,012	$1,012	$1,012
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$0
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1M - $1.499M				
Active (THIS year)	2	3	4	3
Active (LAST year)	5	6	7	5
% of Change	**-60.00%**	**-50.00%**	**-42.86%**	**-40.00%**
Active Price per Sq. Ft.	$629	$743	$783	$676
Contingent/Pending	0	0	1	3
% In Contract	**0.00%**	**0.00%**	**20.00%**	**50.00%**
Sold (THIS year)	4	4	4	4
Sold (LAST year)	5	8	8	10
% of Change (Sold)	**-20.00%**	**-50.00%**	**-50.00%**	**-60.00%**
Sold Price per Sq. Ft. (THIS year)	$639	$639	$639	$639
Sold Price per Sq. Ft. (LAST year)	$742	$719	$719	$718
% of Change (Sq. Ft.)	**-13.88%**	**-11.13%**	**-11.13%**	**-11.00%**
$1.5M - $2M				
Active (THIS year)	2	2	2	2
Active (LAST year)	2	2	1	1
% of Change	**0.00%**	**0.00%**	**100.00%**	**100.00%**
Active Price per Sq. Ft.	$728	$728	$714	$714
Contingent/Pending	2	2	2	2
% In Contract	**50.00%**	**50.00%**	**50.00%**	**50.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	3	4	6	7
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$775	$813	$752	$772
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$2M - $4M				
Active (THIS year)	0	1	1	1
Active (LAST year)	2	2	1	1
% of Change	**-100.00%**	**-50.00%**	**0.00%**	**0.00%**
Active Price per Sq. Ft.	$0	$951	$951	$951
Contingent/Pending	3	2	2	2
% In Contract	**0.00%**	**66.67%**	**66.67%**	**66.67%**
Sold (THIS year)	1	2	3	3
Sold (LAST year)	2	2	2	2
% of Change (Sold)	**-50.00%**	**0.00%**	**50.00%**	**50.00%**
Sold Price per Sq. Ft. (THIS year)	$917	$794	$815	$815
Sold Price per Sq. Ft. (LAST year)	$811	$811	$811	$811
% of Change (Sq. Ft.)	**13.07%**	**-2.10%**	**0.49%**	**0.49%**

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Statistics - Larkspur - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	2	3	3	2
Active (LAST year)	1	1	1	1
% of Change	**100.00%**	**200.00%**	**200.00%**	**100.00%**
Active Price per Sq. Ft.	$555	$549	$549	$550
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	2	2	2	2
Sold (LAST year)	4	4	4	4
% of Change (Sold)	**-50.00%**	**-50.00%**	**-50.00%**	**-50.00%**
Sold Price per Sq. Ft. (THIS year)	$579	$579	$579	$579
Sold Price per Sq. Ft. (LAST year)	$458	$458	$458	$458
% of Change (Sq. Ft.)	**26.42%**	**26.42%**	**26.42%**	**26.42%**

TOTAL SFR & CONDO - Larkspur	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**8**	**11**	**12**	**9**
Contingents/Pendings	**6**	**4**	**5**	**8**
Solds	**7**	**9**	**10**	**10**
Average DOM	**36**	**32**	**32**	**38**
% In Contract	**42.86%**	**26.67%**	**29.41%**	**47.06%**

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Statistics -Mill Valley - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	8	6	5	6
Active (LAST year)	3	6	5	3
% of Change	**166.67%**	**0.00%**	**0.00%**	**100.00%**
Active Price per Sq. Ft.	$596	$658	$926	$877
Contingent/Pending	4	6	9	9
% In Contract	**33.33%**	**50.00%**	**64.29%**	**60.00%**
Sold (THIS year)	11	12	14	15
Sold (LAST year)	13	14	15	17
% of Change (Sold)	**-15.38%**	**-14.29%**	**-6.67%**	**-11.76%**
Sold Price per Sq. Ft. (THIS year)	$589	$590	$609	$597
Sold Price per Sq. Ft. (LAST year)	$458	$548	$578	$560
% of Change (Sq. Ft.)	**28.60%**	**7.66%**	**5.36%**	**6.61%**
$1M - $1.499M				
Active (THIS year)	4	5	3	2
Active (LAST year)	2	2	7	7
% of Change	**100.00%**	**150.00%**	**-57.14%**	**-71.43%**
Active Price per Sq. Ft.	$577	$686	$574	$524
Contingent/Pending	11	12	13	12
% In Contract	**73.33%**	**70.59%**	**81.25%**	**85.71%**
Sold (THIS year)	18	19	20	21
Sold (LAST year)	20	24	29	31
% of Change (Sold)	**-10.00%**	**-20.83%**	**-31.03%**	**-32.26%**
Sold Price per Sq. Ft. (THIS year)	$720	$712	$708	$707
Sold Price per Sq. Ft. (LAST year)	$610	$619	$602	$601
% of Change (Sq. Ft.)	**18.03%**	**15.02%**	**17.61%**	**17.64%**
$1.5M - $2M				
Active (THIS year)	10	10	12	13
Active (LAST year)	8	10	8	8
% of Change	**25.00%**	**0.00%**	**50.00%**	**62.50%**
Active Price per Sq. Ft.	$684	$723	$706	$678
Contingent/Pending	5	6	7	7
% In Contract	**33.33%**	**37.50%**	**36.84%**	**35.00%**
Sold (THIS year)	8	10	12	15
Sold (LAST year)	9	11	13	15
% of Change (Sold)	**-11.11%**	**-9.09%**	**-7.69%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$717	$704	$763	$777
Sold Price per Sq. Ft. (LAST year)	$813	$759	$789	$804
% of Change (Sq. Ft.)	**-11.81%**	**-7.25%**	**-3.30%**	**-3.36%**
$2M - $4M				
Active (THIS year)	8	11	18	16
Active (LAST year)	10	10	10	7
% of Change	**-20.00%**	**10.00%**	**80.00%**	**128.57%**
Active Price per Sq. Ft.	$815	$862	$884	$856
Contingent/Pending	10	8	6	8
% In Contract	**55.56%**	**42.11%**	**25.00%**	**33.33%**
Sold (THIS year)	13	17	21	23
Sold (LAST year)	10	10	11	13
% of Change (Sold)	**30.00%**	**70.00%**	**90.91%**	**76.92%**
Sold Price per Sq. Ft. (THIS year)	$890	$876	$874	$883
Sold Price per Sq. Ft. (LAST year)	$833	$833	$855	$818
% of Change (Sq. Ft.)	**6.84%**	**5.16%**	**2.22%**	**7.95%**

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Statistics -Mill Valley - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$4M+				
Active (THIS year)	3	2	2	2
Active (LAST year)	2	2	2	2
% of Change	**50.00%**	**0.00%**	**0.00%**	**0.00%**
Active Price per Sq. Ft.	$927	$751	$751	$751
Contingent/Pending	2	2	0	0
% In Contract	**40.00%**	**50.00%**	**0.00%**	**0.00%**
Sold (THIS year)	1	1	3	3
Sold (LAST year)	4	4	4	4
% of Change (Sold)	**-75.00%**	**-75.00%**	**-25.00%**	**-25.00%**
Sold Price per Sq. Ft. (THIS year)	$1,348	$1,348	$1,133	$1,133
Sold Price per Sq. Ft. (LAST year)	$937	$937	$937	$937
% of Change (Sq. Ft.)	**43.86%**	**43.86%**	**20.92%**	**20.92%**

Statistics - Mill Valley - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	10	7	7	6
Active (LAST year)	6	6	6	8
% of Change	**66.67%**	**16.67%**	**16.67%**	**-25.00%**
Active Price per Sq. Ft.	$711	$720	$729	$771
Contingent/Pending	8	8	9	9
% In Contract	**44.44%**	**53.33%**	**56.25%**	**60.00%**
Sold (THIS year)	15	18	18	21
Sold (LAST year)	14	14	14	16
% of Change (Sold)	**7.14%**	**28.57%**	**28.57%**	**31.25%**
Sold Price per Sq. Ft. (THIS year)	$739	$710	$710	$694
Sold Price per Sq. Ft. (LAST year)	$547	$547	$547	$559
% of Change (Sq. Ft.)	**35.10%**	**29.80%**	**29.80%**	**24.15%**

TOTAL SFR & CONDO - Mill Valley	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**43**	**41**	**47**	**45**
Contingents/Pendings	**40**	**42**	**44**	**45**
Solds	**66**	**77**	**88**	**98**
Average DOM	**48**	**48**	**42**	**44**
% In Contract	**48.19%**	**50.60%**	**48.35%**	**50.00%**

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Statistics - Novato - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	28	26	26	29
Active (LAST year)	40	40	47	43
% of Change	**-30.00%**	**-35.00%**	**-44.68%**	**-32.56%**
Active Price per Sq. Ft.	$389	$373	$388	$391
Contingent/Pending	54	58	65	65
% In Contract	**65.85%**	**69.05%**	**71.43%**	**69.15%**
Sold (THIS year)	62	68	73	80
Sold (LAST year)	78	81	94	100
% of Change (Sold)	**-20.51%**	**-16.05%**	**-22.34%**	**-20.00%**
Sold Price per Sq. Ft. (THIS year)	$393	$391	$392	$398
Sold Price per Sq. Ft. (LAST year)	$355	$355	$357	$355
% of Change (Sq. Ft.)	**10.70%**	**10.14%**	**9.80%**	**12.11%**
$1M - $1.499M				
Active (THIS year)	12	14	17	15
Active (LAST year)	8	9	8	7
% of Change	**50.00%**	**55.56%**	**112.50%**	**114.29%**
Active Price per Sq. Ft.	$404	$405	$408	$396
Contingent/Pending	11	11	11	13
% In Contract	**47.83%**	**44.00%**	**39.29%**	**46.43%**
Sold (THIS year)	17	19	21	23
Sold (LAST year)	14	17	19	20
% of Change (Sold)	**21.43%**	**11.76%**	**10.53%**	**15.00%**
Sold Price per Sq. Ft. (THIS year)	$411	$404	$410	$415
Sold Price per Sq. Ft. (LAST year)	$366	$368	$372	$384
% of Change (Sq. Ft.)	**12.30%**	**9.78%**	**10.22%**	**8.07%**
$1.5M - $2M				
Active (THIS year)	6	5	4	3
Active (LAST year)	6	6	7	5
% of Change	**0.00%**	**-16.67%**	**-42.86%**	**-40.00%**
Active Price per Sq. Ft.	$409	$418	$425	$408
Contingent/Pending	2	3	4	4
% In Contract	**25.00%**	**37.50%**	**50.00%**	**57.14%**
Sold (THIS year)	5	5	5	5
Sold (LAST year)	0	0	1	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**400.00%**	**400.00%**
Sold Price per Sq. Ft. (THIS year)	$431	$431	$431	$431
Sold Price per Sq. Ft. (LAST year)	$0	$0	$332	$332
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**29.82%**	**29.82%**

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$2M - $4M				
Active (THIS year)	0	0	0	0
Active (LAST year)	2	4	3	3
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	1	1	1	1
Sold (LAST year)	0	0	0	0
% of Change (Sold)	**100.00%**	**100.00%**	**100.00%**	**100.00%**
Sold Price per Sq. Ft. (THIS year)	$267	$267	$267	$267
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$0
% of Change (Sq. Ft.)	**100.00%**	**100.00%**	**100.00%**	**100.00%**

Statistics - Novato - CONDO	**3/27/15**	**4/3/15**	**4/10/15**	**4/17/15**
ALL				
Active (THIS year)	17	13	13	20
Active (LAST year)	15	18	21	15
% of Change	**13.33%**	**-27.78%**	**-38.10%**	**33.33%**
Active Price per Sq. Ft.	$339	$329	$364	$357
Contingent/Pending	21	23	21	19
% In Contract	**55.26%**	**63.89%**	**61.76%**	**48.72%**
Sold (THIS year)	31	39	46	50
Sold (LAST year)	26	27	30	35
% of Change (Sold)	**19.23%**	**44.44%**	**53.33%**	**42.86%**
Sold Price per Sq. Ft. (THIS year)	$339	$341	$346	$350
Sold Price per Sq. Ft. (LAST year)	$296	$296	$298	$299
% of Change (Sq. Ft.)	**14.53%**	**15.20%**	**16.11%**	**17.06%**

TOTAL SFR & CONDO - Novato	**3/27/15**	**4/3/15**	**4/10/15**	**4/17/15**
Actives	**63**	**58**	**60**	**67**
Contingents/Pendings	**88**	**95**	**101**	**101**
Solds	**116**	**132**	**146**	**159**
Average DOM	**44**	**50**	**44**	**40**
% In Contract	**58.28%**	**62.09%**	**62.73%**	**60.12%**

N/A - Information not found.

All data deemed reliable, but not guaranteed and may contain errors and omissions.

Statistics - Ross - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	0	0	1
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$471	$471	$471	$471
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1M - $1.499M				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	0	0	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	1	1	1	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	1
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$532
Sold Price per Sq. Ft. (LAST year)	$961	$961	$961	$961
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-44.64%**
$1.5M - $2M				
Active (THIS year)	0	0	0	0
Active (LAST year)	0	1	0	1
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	0	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	1	1	1	1
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$1,002	$1,002	$1,002	$1,002
Sold Price per Sq. Ft. (LAST year)	$822	$822	$822	$822
% of Change (Sq. Ft.)	**21.90%**	**21.90%**	**21.90%**	**21.90%**
$2M - $4M				
Active (THIS year)	3	3	3	1
Active (LAST year)	2	3	1	2
% of Change	**50.00%**	**0.00%**	**200.00%**	**-50.00%**
Active Price per Sq. Ft.	$1,038	$1,074	$1,074	$903
Contingent/Pending	1	2	2	3
% In Contract	**25.00%**	**40.00%**	**40.00%**	**75.00%**
Sold (THIS year)	0	1	1	2
Sold (LAST year)	2	4	4	4
% of Change (Sold)	**-100.00%**	**-75.00%**	**-75.00%**	**-50.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$950	$950	$1,067
Sold Price per Sq. Ft. (LAST year)	$957	$1,009	$1,009	$1,009
% of Change (Sq. Ft.)	**-100.00%**	**-5.85%**	**-5.85%**	**5.75%**

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Statistics - Ross - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$4M+				
Active (THIS year)	6	4	4	3
Active (LAST year)	7	9	10	9
% of Change	**-14.29%**	**-55.56%**	**-60.00%**	**-66.67%**
Active Price per Sq. Ft.	$1,213	$1,341	$1,595	$1,673
Contingent/Pending	1	1	2	2
% In Contract	**14.29%**	**20.00%**	**33.33%**	**40.00%**
Sold (THIS year)	2	2	2	2
Sold (LAST year)	0	0	0	2
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$1,302	$1,302	$1,302	$1,302
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$1,171
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**11.19%**

TOTAL SFR - Ross	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**9**	**7**	**7**	**4**
Contingents/Pendings	**3**	**4**	**5**	**5**
Solds	**3**	**4**	**4**	**6**
Average DOM	**200**	**224**	**226**	**253**
% In Contract	**25.00%**	**36.36%**	**41.67%**	**55.56%**

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Statistics - San Anselmo - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	3	4	6	4
Active (LAST year)	10	6	8	10
% of Change	**-70.00%**	**-33.33%**	**-25.00%**	**-60.00%**
Active Price per Sq. Ft.	$656	$595	$591	$620
Contingent/Pending	10	8	6	8
% In Contract	**76.92%**	**66.67%**	**50.00%**	**66.67%**
Sold (THIS year)	11	14	15	15
Sold (LAST year)	17	17	19	26
% of Change (Sold)	**-35.29%**	**-17.65%**	**-21.05%**	**-42.31%**
Sold Price per Sq. Ft. (THIS year)	$560	$560	$567	$567
Sold Price per Sq. Ft. (LAST year)	$498	$498	$484	$515
% of Change (Sq. Ft.)	**12.45%**	**12.45%**	**17.15%**	**10.10%**
$1M - $1.499M				
Active (THIS year)	8	7	7	5
Active (LAST year)	3	6	6	6
% of Change	**166.67%**	**16.67%**	**16.67%**	**-16.67%**
Active Price per Sq. Ft.	$564	$560	$549	$515
Contingent/Pending	5	7	7	7
% In Contract	**38.46%**	**50.00%**	**50.00%**	**58.33%**
Sold (THIS year)	1	1	3	6
Sold (LAST year)	5	5	6	9
% of Change (Sold)	**-80.00%**	**-80.00%**	**-50.00%**	**-33.33%**
Sold Price per Sq. Ft. (THIS year)	$418	$418	$517	$603
Sold Price per Sq. Ft. (LAST year)	$521	$521	$539	$528
% of Change (Sq. Ft.)	**-19.77%**	**-19.77%**	**-4.08%**	**14.20%**
$1.5M - $2M				
Active (THIS year)	6	3	4	4
Active (LAST year)	3	4	5	6
% of Change	**100.00%**	**-25.00%**	**-20.00%**	**-33.33%**
Active Price per Sq. Ft.	$642	$614	$596	$603
Contingent/Pending	2	5	4	5
% In Contract	**25.00%**	**62.50%**	**50.00%**	**55.56%**
Sold (THIS year)	3	3	4	4
Sold (LAST year)	2	5	5	6
% of Change (Sold)	**50.00%**	**-40.00%**	**-20.00%**	**-33.33%**
Sold Price per Sq. Ft. (THIS year)	$684	$684	$685	$685
Sold Price per Sq. Ft. (LAST year)	$712	$662	$662	$620
% of Change (Sq. Ft.)	**-3.93%**	**3.32%**	**3.47%**	**10.48%**
$2M - $4M				
Active (THIS year)	1	1	1	3
Active (LAST year)	9	8	8	8
% of Change	**-88.89%**	**-87.50%**	**-87.50%**	**-62.50%**
Active Price per Sq. Ft.	$675	$675	$973	$895
Contingent/Pending	1	1	2	1
% In Contract	**50.00%**	**50.00%**	**66.67%**	**25.00%**
Sold (THIS year)	2	2	2	3
Sold (LAST year)	4	4	5	5
% of Change (Sold)	**-50.00%**	**-50.00%**	**-60.00%**	**-40.00%**
Sold Price per Sq. Ft. (THIS year)	$673	$673	$673	$681
Sold Price per Sq. Ft. (LAST year)	$724	$724	$754	$754
% of Change (Sq. Ft.)	**-7.04%**	**-7.04%**	**-10.74%**	**-9.68%**

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Statistics - San Anselmo - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	0	0	0	0
Active (LAST year)	2	3	3	2
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$0	$0	$0
Contingent/Pending	1	0	0	0
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	2	3	3	3
Sold (LAST year)	0	0	0	0
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$474	$487	$487	$487
Sold Price per Sq. Ft. (LAST year)	$0	$0	$0	$0
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**

TOTAL SFR & CONDO - San Anselmo	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**18**	**15**	**18**	**16**
Contingents/Pendings	**19**	**21**	**19**	**21**
Solds	**19**	**23**	**27**	**31**
Average DOM	**15**	**19**	**20**	**24**
% In Contract	**51.35%**	**58.33%**	**51.35%**	**56.76%**

N/A - Information not found.

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Statistics - San Rafael - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	15	11	10	17
Active (LAST year)	24	34	38	25
% of Change	**-37.50%**	**-67.65%**	**-73.68%**	**-32.00%**
Active Price per Sq. Ft.	$481	$442	$450	$472
Contingent/Pending	33	29	25	20
% In Contract	**68.75%**	**72.50%**	**71.43%**	**54.05%**
Sold (THIS year)	53	59	66	70
Sold (LAST year)	56	65	70	81
% of Change (Sold)	**-5.36%**	**-9.23%**	**-5.71%**	**-13.58%**
Sold Price per Sq. Ft. (THIS year)	$512	$517	$530	$532
Sold Price per Sq. Ft. (LAST year)	$439	$446	$454	$454
% of Change (Sq. Ft.)	**16.63%**	**15.92%**	**16.74%**	**17.18%**
$1M - $1.499M				
Active (THIS year)	24	16	19	21
Active (LAST year)	7	7	5	5
% of Change	**242.86%**	**128.57%**	**280.00%**	**320.00%**
Active Price per Sq. Ft.	$508	$509	$512	$513
Contingent/Pending	7	10	11	14
% In Contract	**22.58%**	**38.46%**	**36.67%**	**40.00%**
Sold (THIS year)	19	24	26	29
Sold (LAST year)	15	17	19	19
% of Change (Sold)	**26.67%**	**41.18%**	**36.84%**	**52.63%**
Sold Price per Sq. Ft. (THIS year)	$506	$495	$495	$508
Sold Price per Sq. Ft. (LAST year)	$579	$565	$555	$555
% of Change (Sq. Ft.)	**-12.61%**	**-12.39%**	**-10.81%**	**-8.47%**
$1.5M - $2M				
Active (THIS year)	4	3	2	3
Active (LAST year)	4	3	3	5
% of Change	**0.00%**	**0.00%**	**-33.33%**	**-40.00%**
Active Price per Sq. Ft.	$518	$528	$518	$575
Contingent/Pending	3	3	4	3
% In Contract	**42.86%**	**50.00%**	**66.67%**	**50.00%**
Sold (THIS year)	4	5	5	6
Sold (LAST year)	1	1	2	2
% of Change (Sold)	**300.00%**	**400.00%**	**150.00%**	**200.00%**
Sold Price per Sq. Ft. (THIS year)	$622	$593	$593	$560
Sold Price per Sq. Ft. (LAST year)	$598	$598	$593	$593
% of Change (Sq. Ft.)	**4.01%**	**-0.84%**	**0.00%**	**-5.56%**
$2M - $4M				
Active (THIS year)	8	7	6	6
Active (LAST year)	6	7	7	8
% of Change	**33.33%**	**0.00%**	**-14.29%**	**549.00%**
Active Price per Sq. Ft.	$646	$638	$642	$641
Contingent/Pending	4	3	3	2
% In Contract	**33.33%**	**30.00%**	**33.33%**	**25.00%**
Sold (THIS year)	1	4	4	5
Sold (LAST year)	4	4	6	6
% of Change (Sold)	**-75.00%**	**0.00%**	**-33.33%**	**-16.67%**
Sold Price per Sq. Ft. (THIS year)	$702	$617	$617	$613
Sold Price per Sq. Ft. (LAST year)	$571	$571	$595	$595
% of Change (Sq. Ft.)	**22.94%**	**8.06%**	**3.70%**	**3.03%**

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Statistics - San Rafael - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	30	31	31	35
Active (LAST year)	29	30	35	30
% of Change	**3.45%**	**3.33%**	**-11.43%**	**16.67%**
Active Price per Sq. Ft.	$386	$380	$399	$399
Contingent/Pending	18	18	25	23
% In Contract	**37.50%**	**36.73%**	**44.64%**	**39.66%**
Sold (THIS year)	34	39	39	44
Sold (LAST year)	28	33	37	41
% of Change (Sold)	**21.43%**	**18.18%**	**5.41%**	**7.32%**
Sold Price per Sq. Ft. (THIS year)	$433	$436	$436	$428
Sold Price per Sq. Ft. (LAST year)	$337	$340	$349	$353
% of Change (Sq. Ft.)	**28.49%**	**28.24%**	**24.93%**	**21.25%**

TOTAL SFR & CONDO - San Rafael	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**81**	**68**	**68**	**82**
Contingents/Pendings	**65**	**63**	**68**	**62**
Solds	**111**	**131**	**140**	**154**
Average DOM	**72**	**88**	**79**	**61**
% In Contract	**44.52%**	**48.09%**	**50.00%**	**43.06%**

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Statistics - Sausalito - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	0	0	0	2
Active (LAST year)	2	1	2	2
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**0.00%**
Active Price per Sq. Ft.	$0	$0	$0	$619
Contingent/Pending	2	2	2	2
% In Contract	**0.00%**	**0.00%**	**0.00%**	**50.00%**
Sold (THIS year)	1	1	1	1
Sold (LAST year)	2	3	3	5
% of Change (Sold)	**-50.00%**	**-66.67%**	**-66.67%**	**-80.00%**
Sold Price per Sq. Ft. (THIS year)	$437	$437	$437	$437
Sold Price per Sq. Ft. (LAST year)	$533	$690	$690	$716
% of Change (Sq. Ft.)	**-18.01%**	**-36.67%**	**-36.67%**	**-38.97%**
$1M - $1.499M				
Active (THIS year)	4	2	2	1
Active (LAST year)	0	0	0	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$743	$743	$743	$665
Contingent/Pending	2	4	3	3
% In Contract	**33.33%**	**66.67%**	**60.00%**	**75.00%**
Sold (THIS year)	3	3	4	4
Sold (LAST year)	5	6	8	9
% of Change (Sold)	**-40.00%**	**-50.00%**	**-50.00%**	**-55.56%**
Sold Price per Sq. Ft. (THIS year)	$666	$666	$668	$668
Sold Price per Sq. Ft. (LAST year)	$663	$687	$720	$705
% of Change (Sq. Ft.)	**0.45%**	**-3.06%**	**-7.22%**	**-5.25%**
$1.5M - $2M				
Active (THIS year)	1	1	2	1
Active (LAST year)	0	0	1	1
% of Change	**-100.00%**	**-100.00%**	**100.00%**	**0.00%**
Active Price per Sq. Ft.	$733	$733	$829	$733
Contingent/Pending	0	0	0	1
% In Contract	**0.00%**	**0.00%**	**0.00%**	**50.00%**
Sold (THIS year)	3	3	3	4
Sold (LAST year)	2	3	3	3
% of Change (Sold)	**50.00%**	**0.00%**	**0.00%**	**33.33%**
Sold Price per Sq. Ft. (THIS year)	$1,126	$1,126	$1,126	$1,067
Sold Price per Sq. Ft. (LAST year)	$685	$664	$664	$664
% of Change (Sq. Ft.)	**64.38%**	**69.58%**	**69.58%**	**60.69%**
$2M - $4M				
Active (THIS year)	8	6	7	8
Active (LAST year)	4	3	5	7
% of Change	**100.00%**	**100.00%**	**40.00%**	**14.29%**
Active Price per Sq. Ft.	$960	$966	$1,041	$1,029
Contingent/Pending	1	2	2	2
% In Contract	**11.11%**	**25.00%**	**22.22%**	**20.00%**
Sold (THIS year)	4	4	4	4
Sold (LAST year)	2	2	2	3
% of Change (Sold)	**100.00%**	**100.00%**	**100.00%**	**33.33%**
Sold Price per Sq. Ft. (THIS year)	$941	$941	$941	$941
Sold Price per Sq. Ft. (LAST year)	$819	$819	$819	$819
% of Change (Sq. Ft.)	**14.90%**	**14.90%**	**14.90%**	**14.90%**

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Statistics - Sausalito - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$4M+				
Active (THIS year)	4	4	5	5
Active (LAST year)	2	2	1	1
% of Change	**100.00%**	**100.00%**	**400.00%**	**400.00%**
Active Price per Sq. Ft.	$1,417	$1,417	$1,417	$1,417
Contingent/Pending	1	1	0	0
% In Contract	**20.00%**	**20.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	2	2	2	2
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$1,080	$1,080	$1,080	$1,080
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**

Statistics - Sausalito - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	3	4	4	4
Active (LAST year)	9	6	9	10
% of Change	**-66.67%**	**-33.33%**	**-55.56%**	**-60.00%**
Active Price per Sq. Ft.	$764	$749	$773	$733
Contingent/Pending	7	4	5	5
% In Contract	**70.00%**	**50.00%**	**55.56%**	**55.56%**
Sold (THIS year)	8	11	11	12
Sold (LAST year)	11	12	13	14
% of Change (Sold)	**-27.27%**	**-8.33%**	**-15.38%**	**-14.29%**
Sold Price per Sq. Ft. (THIS year)	$481	$577	$577	$571
Sold Price per Sq. Ft. (LAST year)	$554	$545	$525	$508
% of Change (Sq. Ft.)	**-13.18%**	**5.87%**	**9.90%**	**12.40%**

TOTAL SFR & CONDO - Sausalito	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**20**	**17**	**20**	**21**
Contingents/Pendings	**13**	**13**	**12**	**13**
Solds	**19**	**22**	**23**	**25**
Average DOM	**111**	**103**	**105**	**103**
% In Contract	**39.39%**	**43.33%**	**37.50%**	**38.24%**

N/A - Information not found.

All data deemed reliable, but not guaranteed and may contain errors and omissions.

Statistics - Tiburon - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$0 - $999K				
Active (THIS year)	0	1	0	0
Active (LAST year)	0	0	0	0
% of Change	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Active Price per Sq. Ft.	$0	$1,631	$0	$0
Contingent/Pending	0	0	1	1
% In Contract	**0.00%**	**0.00%**	**0.00%**	**0.00%**
Sold (THIS year)	0	0	0	0
Sold (LAST year)	1	1	1	1
% of Change (Sold)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
Sold Price per Sq. Ft. (THIS year)	$0	$0	$0	$0
Sold Price per Sq. Ft. (LAST year)	$633	$633	$633	$633
% of Change (Sq. Ft.)	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
$1M - $1.499M				
Active (THIS year)	2	1	2	1
Active (LAST year)	4	4	2	3
% of Change	**-50.00%**	**-75.00%**	**0.00%**	**-66.67%**
Active Price per Sq. Ft.	$980	$917	$924	$917
Contingent/Pending	1	2	2	2
% In Contract	**33.33%**	**66.67%**	**50.00%**	**66.67%**
Sold (THIS year)	2	2	2	3
Sold (LAST year)	3	3	3	3
% of Change (Sold)	**-33.33%**	**-33.33%**	**-33.33%**	**0.00%**
Sold Price per Sq. Ft. (THIS year)	$835	$835	$835	$947
Sold Price per Sq. Ft. (LAST year)	$881	$881	$881	$881
% of Change (Sq. Ft.)	**-5.22%**	**-5.22%**	**-5.22%**	**7.49%**
$1.5M - $2M				
Active (THIS year)	1	1	0	1
Active (LAST year)	1	3	4	3
% of Change	**0.00%**	**-66.67%**	**-100.00%**	**-66.67%**
Active Price per Sq. Ft.	$858	$858	$0	$846
Contingent/Pending	1	1	2	1
% In Contract	**50.00%**	**50.00%**	**0.00%**	**50.00%**
Sold (THIS year)	4	4	4	5
Sold (LAST year)	3	3	4	4
% of Change (Sold)	**33.33%**	**33.33%**	**0.00%**	**25.00%**
Sold Price per Sq. Ft. (THIS year)	$683	$683	$683	$751
Sold Price per Sq. Ft. (LAST year)	$749	$749	$722	$722
% of Change (Sq. Ft.)	**-8.81%**	**-8.81%**	**-5.40%**	**4.02%**
$2M - $4M				
Active (THIS year)	11	9	8	9
Active (LAST year)	10	8	12	10
% of Change	**10.00%**	**12.50%**	**-33.33%**	**-10.00%**
Active Price per Sq. Ft.	$913	$937	$940	$1,000
Contingent/Pending	8	10	11	13
% In Contract	**42.11%**	**52.63%**	**57.89%**	**59.09%**
Sold (THIS year)	10	10	11	13
Sold (LAST year)	12	17	18	19
% of Change (Sold)	**-16.67%**	**-41.18%**	**-38.89%**	**-31.58%**
Sold Price per Sq. Ft. (THIS year)	$818	$818	$855	$825
Sold Price per Sq. Ft. (LAST year)	$759	$790	$794	$810
% of Change (Sq. Ft.)	**7.77%**	**3.54%**	**7.68%**	**1.85%**

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Statistics - Tiburon - SFR	3/27/15	4/3/15	4/10/15	4/17/15
$4M+				
Active (THIS year)	11	9	10	11
Active (LAST year)	17	17	16	14
% of Change	**-35.29%**	**-47.06%**	**-37.50%**	**-21.43%**
Active Price per Sq. Ft.	$1,124	$1,158	$1,150	$1,117
Contingent/Pending	5	4	4	3
% In Contract	**31.25%**	**30.77%**	**28.57%**	**21.43%**
Sold (THIS year)	2	3	3	3
Sold (LAST year)	2	3	4	4
% of Change (Sold)	**0.00%**	**0.00%**	**-25.00%**	**-25.00%**
Sold Price per Sq. Ft. (THIS year)	$950	$805	$805	$805
Sold Price per Sq. Ft. (LAST year)	$731	$731	$918	$918
% of Change (Sq. Ft.)	**29.96%**	**10.12%**	**-12.31%**	**-12.31%**

Statistics - Tiburon - CONDO	3/27/15	4/3/15	4/10/15	4/17/15
ALL				
Active (THIS year)	6	7	6	5
Active (LAST year)	8	8	6	7
% of Change	**-25.00%**	**-12.50%**	**0.00%**	**-28.57%**
Active Price per Sq. Ft.	$1,000	$918	$824	$872
Contingent/Pending	3	2	4	4
% In Contract	**33.33%**	**22.22%**	**40.00%**	**44.44%**
Sold (THIS year)	7	8	9	9
Sold (LAST year)	11	13	14	16
% of Change (Sold)	**-36.36%**	**-38.46%**	**-35.71%**	**-43.75%**
Sold Price per Sq. Ft. (THIS year)	$755	$748	$739	$739
Sold Price per Sq. Ft. (LAST year)	$592	$594	$614	$607
% of Change (Sq. Ft.)	**27.53%**	**25.93%**	**20.36%**	**21.75%**

TOTAL SFR & CONDO - Tiburon	3/27/15	4/3/15	4/10/15	4/17/15
Actives	**31**	**28**	**26**	**27**
Contingents/Pendings	**18**	**19**	**24**	**24**
Solds	**25**	**27**	**29**	**33**
Average DOM	**121**	**61**	**82**	**66**
% In Contract	**36.73%**	**40.43%**	**48.00%**	**47.06%**

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